

ExitMax[®]

Increase the value of your business and prepare an exit plan.

- ▶ Our coaches will work with you to introduce proven worldwide systems that will improve the value of your business.
- ▶ Together we will help you develop and implement a plan to increase the value of your business to increase the return at time of sale.
Typically our coaches work for 1-3 years with businesses that wish to sell.

What do we do?

1 | Education

How are businesses valued?
Who buys businesses?
Who pays maximum value?
What are the secret drivers to improve business value and what is your business worth at the moment?
Is your staff motivated?
What problems are you experiencing and what changes are you seeking?

2 | Attractiveness Index

How attractive is your business to a potential buyer?
This audit thoroughly reviews your business, giving you a score out of 100 and pinpointing your weaknesses.

3 | Readiness Index

Yours might be an attractive business, but if you are not ready to sell then your business value can be diminished. This programme pinpoints your weaknesses and strengths, giving you a score out of 100.

4 | Exit Plan Development

We develop a clear plan to help prepare your business for sale.

5 | Review Systems & Profitability Plans

To effectively increase the value of your business we review whether the business is driving the strategic direction, the people, and the organisation systems effectively.

6 | Monthly Monitoring and Review

Each month we will review progress and manage the plan.

What are the task outcomes?

We leave your business with a detailed review outlining your strengths and weaknesses. This includes a detailed action plan and a monthly monitoring system which is linked to a plan to increase value.

What are the business outcomes?

Renewed enthusiasm for running the business, as it is now linked to a higher purpose.

Improved business value.

Increased potential for sale.

Improved systems and people management.

Increase profit and revenue.

Schedule Your Free Exit Readiness Report